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Colin Gautrey. Colin Gautrey is author of Advocates & Enemies: How to Build Practical Strategies to Influence Your Stakeholders. Follow him on his Influence Blog at

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Colin Gautrey is the author of Influential Leadership (4.00 avg rating, 4 ratings, 2 reviews, published 2014), A Project Manager's Guide to Influence (4.

Chapter 12: leadership power and influence

about 10 percent of people can typically be classified as advocates, those stakeholders inside to build a power base of influence strategies,

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Colin gautrey: biography | the gautrey group

Colin Gautrey is an author, Advocates and Enemies: Building Practical Strategies to Influence Your Stakeholders,

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